

# Onions:

### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January 2001. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, Jaruary 2001.

## Market Share-January:

Each carrier's current market share is based on the number of containers shipped during Jaruary 2001. Source: PIERS, Jaruary 2001.

#### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for March 31, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

# Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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West Coast To Hong Kong

Onions

Monthly Market Share For: January 2001

Month\Year: 16.0 \ 16.0

| Month (Year: 16.0 \ 16.0 | Surcharges:     |                    |                 |                      |                    |                   |     |     |         |     |           |      |               |
|--------------------------|-----------------|--------------------|-----------------|----------------------|--------------------|-------------------|-----|-----|---------|-----|-----------|------|---------------|
| Carrier                  | Market<br>Share | Market<br>Share CY | Transit<br>Time | Ocean Rate           | BAF                | CHASSIS           | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| COSCO                    | 56%             | 56%                | 15 Days         | \$3,700 ¹            | \$185 <sup>1</sup> |                   |     |     |         |     |           |      | \$3,885       |
| Hyundai                  | 19%             | 19%                | 16 Days         | \$1,225 <sup>1</sup> | \$185 <sup>1</sup> |                   |     |     |         |     |           |      | \$1,410       |
| Maersk-SeaLand           | 13%             | 13%                | 14 Days         | \$3,400 <sup>1</sup> | \$185 <sup>1</sup> | \$40 <sup>1</sup> |     |     |         |     |           |      | \$3,625       |
| MOL                      | 7%              | 7%                 | 14 Days         |                      |                    |                   |     |     |         |     |           |      |               |
| APL                      | 6%              | 6%                 | 14 Days         | \$2,960 <sup>1</sup> | \$185 <sup>1</sup> | \$40 ¹            |     |     |         |     |           |      | \$3,185       |

<sup>1</sup> Rate is per container Rate \$3,311

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West Coast To Kaohsiung/Keelung, Taiwan

Onions

Surcharges

Monthly Market Share For: January 2001

Month\Year: 26.4 \ 26.4

|                | Surchaiges.     |                    |                 |                      |                    |                   |     |     |         |     |           |       |               |
|----------------|-----------------|--------------------|-----------------|----------------------|--------------------|-------------------|-----|-----|---------|-----|-----------|-------|---------------|
| Carrier        | Market<br>Share | Market<br>Share CY | Transit<br>Time | Ocean Rate           | BAF                | CHASSIS           | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size  | ContainerRate |
| Maersk-SeaLand | 42%             | 42%                | 14 Days         | \$3,845 <sup>1</sup> | \$185 <sup>1</sup> | \$40 <sup>1</sup> | 6%  |     |         |     |           |       | \$4,313       |
| Evergreen      | 28%             | 28%                | 21 Days         | \$2,100 <sup>1</sup> | \$185 <sup>1</sup> | \$40 <sup>1</sup> |     |     |         |     |           |       | \$2,325       |
| APL            | 19%             | 19%                | 14 Days         | \$2,960 <sup>1</sup> | \$185 <sup>1</sup> | \$40 <sup>1</sup> | 6%  |     |         |     |           |       | \$3,363       |
| Hanjin         | 11%             | 11%                | 17 Days⁴        | \$145                | \$10               | \$40 <sup>1</sup> |     |     |         |     |           | 21 KT | \$3,295       |

<sup>1</sup> Rate is per container Rate \$3,464

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<sup>4</sup> Transit time is based on departure from Long Beach, CA.

West Coast To Tokyo/Yokohama, Japan

Onions

Monthly Market Share For: January 2001

Month\Year: 278.0 \ 278.0

| ,              |                 |                    |                 |                      |                    |                   |     |     |         |     |           |      |               |
|----------------|-----------------|--------------------|-----------------|----------------------|--------------------|-------------------|-----|-----|---------|-----|-----------|------|---------------|
| Carrier        | Market<br>Share | Market<br>Share CY | Transit<br>Time | Ocean Rate           | BAF                | CHASSIS           | CAF | ТНС | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
| COSCO          | 65%             | 65%                | 10 Days         | \$3,600 <sup>1</sup> | \$185 <sup>1</sup> |                   |     |     |         |     |           |      | \$3,785       |
| Maersk-SeaLand | 20%             | 20%                | 10 Days         | \$2,800 <sup>1</sup> | \$185 <sup>1</sup> | \$40 <sup>1</sup> | 52% |     |         |     |           |      | \$4,481       |
| OOCL           | 5%              | 5%                 | 11 Days         | \$2,000 <sup>1</sup> | \$148 <sup>1</sup> | \$40 <sup>1</sup> |     |     |         |     |           |      | \$2,188       |
| Evergreen      | 4%              | 4%                 | 10 Days         |                      |                    |                   |     |     |         |     |           |      |               |
| APL            | 4%              | 4%                 | 11 Days         | \$3,200 <sup>1</sup> | \$185 <sup>1</sup> | \$40 ¹            | 52% |     |         |     |           |      | \$5,089       |
| P&O Nedlloyd   | 3%              | 3%                 | 11 Days         | \$3,000 <sup>1</sup> | \$185 <sup>1</sup> | \$40 ¹            | 52% |     |         |     |           |      | \$4,785       |

<sup>1</sup> Rate is per container \*\*Average Container Rate\* \$3,931

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